

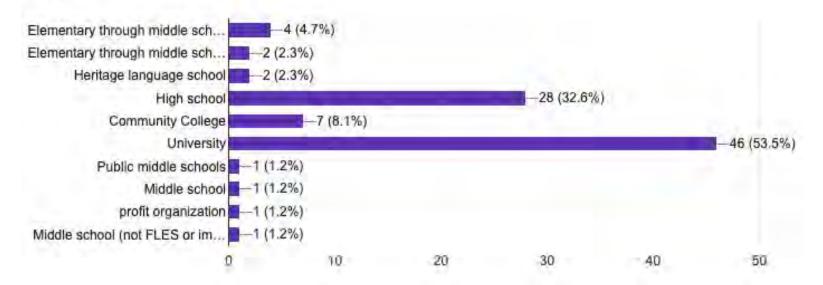
#### **AATJ Webinar**

Advocacy in Action アドボカシーへの一歩 September 28, 2024

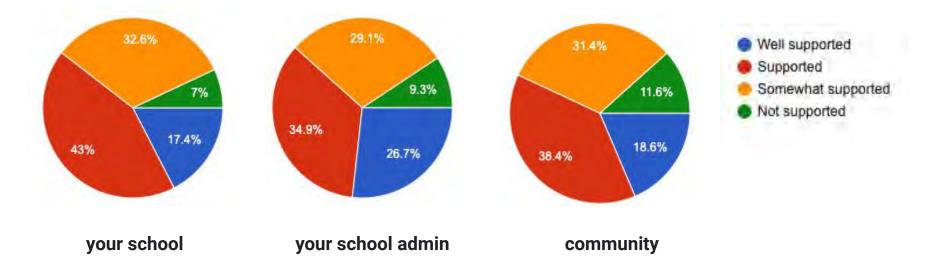
Kumi Kobayashi, Los Gatos High School, California Elizabeth Hojo, The Woodlands College Park High School, Texas Yuko Prefume, Baylor University, Texas Ann Jordan, CLTA Advocacy Chair Junko Tokuda Simpson, University of California San Diego, AATJ Advocacy Director Patty Breun, Madison Country Day School, AATJ Advocacy Director Yoshiko Saito-Abbott, Ph.D, California State University, Monterey Bay, AATJ Professional Development Director

## AATJ Advocacy Survey 2024

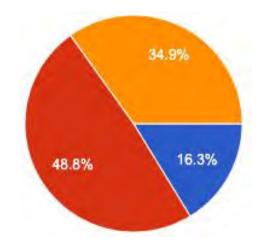
86 responses



## How well do you feel Japanese is supported by \_\_\_?

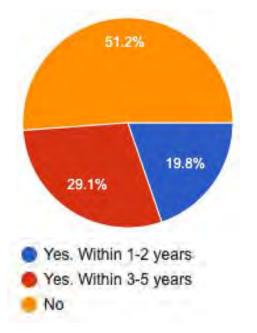


# How do you perceive the overall enrollment in the Japanese program at your school since one year ago?

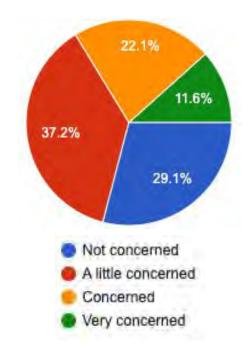


Increased since last year
 Little or no change since last year
 Declined since last year

Do you anticipate needing to replace a retiring or relocating teacher in your Japanese program?



# How concerned are you about the continuation of your program?



### **Comments about the concerns**

#### Budget Cuts 予算の削減

- It is hard to maintain the program due to the budget cuts.
- There is not enough budget to hire a new teacher.

#### Requirements 履修に関するルール

• Students do not need to take language courses due to the change of requirements.

Qualified Teachers 後継者の確保・育成

• It is hard to find qualified Japanese teachers with a teaching certificate in my area.

### Advocacy support wish from AATJ

Share Ideas 情報の共有	<ul> <li>How to promote Japanese language program at school? →You will get a lot of ideas through this webinar!</li> <li>AATJ Advocacy padlet</li> </ul>
Benefits of Learning Japanese 日本語学習の利点	<ul> <li>Please download the updated version of the poster "Why Japanese?" from the AATJ website.</li> <li>Create an advocacy video</li> </ul>
Advocacy Goods /Events アドボカシーグッズ /イベント	<ul> <li>Advocacy goods and resources</li> <li>National events for students to participate</li> <li>Events and recognitions of language teachers and students</li> </ul>
Other その他	<ul> <li>Grant for professional development (to attend workshops, conference, etc.)</li> <li>Political appeal or lobbying→The Joint National Committee for Language (JNCL) and the National Council on Languages and International Studies (NCLIS) host Language</li> </ul>

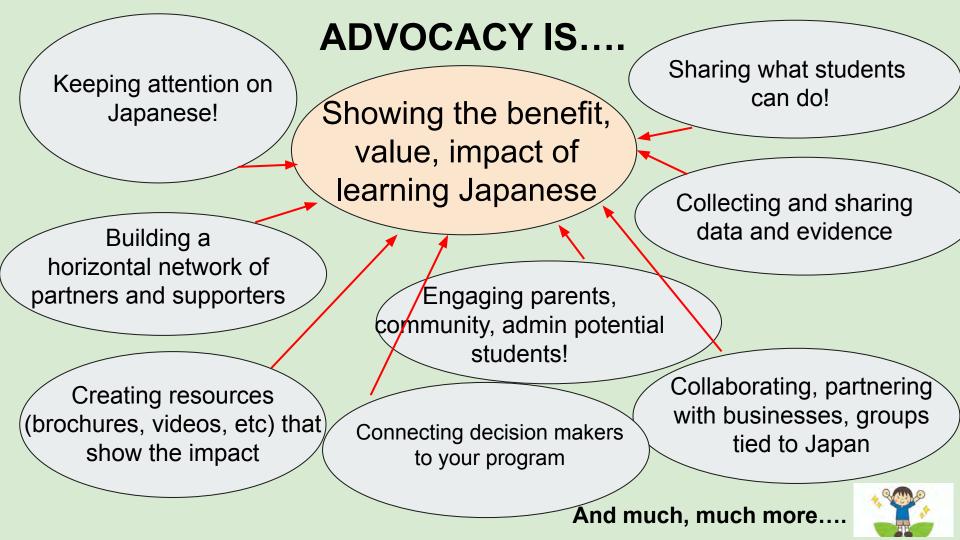
Advocacy Day.



- 1. What is Advocacy?
- 2. Our Current Challenges
- 3. Advocacy SOS: Everyday Strategies and Opportunities
- 4. Crisis Advocacy S.O.S. flow chart

"Advocacy means persuading people who matter to care about your issue. It is about getting listened to, being at the table when decisions are made, being heard by people who make decisions."

(John Daly, Advocacy-Championing Ideas and Influencing Others, 2011)



# **Our Challenges**

**Declining enrollment trends** 

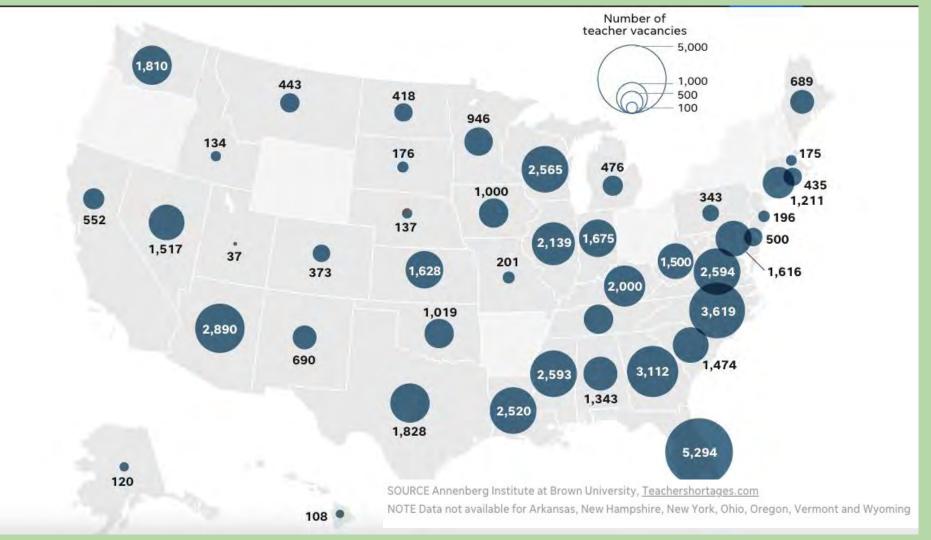
- → K-12 enrollment average for entire US less than 20% (19.66%) (National K12 Foreign Language Enrollment Survey Report, 2017, not updated since then)
- → College overall enrollment decline 8%; language course enrollment decline 16% (Quinn, "Foreign Language Enrollment Sees Steepest Decline Ever", Inside Higher Ed, Nov. 2023)

But...less decline, 4.6%, for Japanese

(Lusin, Petersen, et al. <u>Modern Language Association-Enrollments in Languages Other Than</u> <u>English in US Institutions of Higher Learning</u>, Fall 2021

# **Our Challenges**

- → Decline in perceived value by decision makers, public
- College: Cost vs Value (return on investment)
- K-12: Language is "nice to have", but not core HS graduation requirement in 11 states One of many electives that can meet graduation requirement in 24 states (2014-15 most recent data)
- Computer coding classes substitute for World Language courses (so far 7 states and many individual districts across US)
- Competition with other subject areas for attention and declining resources
- → Nationwide teacher shortage (FL highest, UT lowest)



# Japanese Program SOS Strategies Opportunities Support

### Advocacy SOS link

(Developed by Adv. Director

Otsuka-sensei, published in AATJ

Newsletter Aug.2021)

https://www.aatj.org/wp/wp-content/uploads/2024/04/AATJ-Advocacy-S.O.S.-I

ploads/2024/04/AATJ-Advocacy-S.O

ntroduction-August-2021.pdf

Also-Check out Advocacy SOS articles in AATJ newsletter (About-Publications):

- Aug. 2021 Nuts & Bolts (K-12 focus)
- Nov. 2021 Advocacy Success Stories (College focus)
- Feb. 2022 Advocacy Insights from Will Matsuzaki (former Adv. Director)

# **Strategies**

Ongoing <u>Pro-active Strategies</u> for all programs (not just those in jeopardy and not just when we're trying to attract students)

- Keeping a high profile (marketing, sharing good news about Japanese-newsletter, website, social media, senpai connections)
- Ongoing collection of data, evidence (articles, emails, announcements, photos, etc.)
- Historical background of program (find out now so you have it "just in case")
- Pro-active Strategies to recruit prior to retirement
  - Involvement in finding our own replacement (let people know, use your networks)



Build relationships with the "people who matter"

with/among students, but also with parents, community, fellow teachers)

- Involve (students/JNHS members in developing, promoting the Nihongo Program brand)
- Make your program accessible to <u>ALL LEARNERS</u>
- Take advantage of JFLA opportunities, events, grants, and share this info with site/district admin
- **Professional development** to keep your teaching engaging & be the BEST Japanese teacher you can be

"It's much more difficult to put a program at risk when you understand that it's a dynamic, engaging classroom such as yours." (Erin Whelchel, Language Connects Foundation)

"The number one advocacy factor that determines whether a school keeps a program is the quality of the teacher. And not only do you need to be good, but it's also about the kids seeing success and about how they feel in your class." (Jessica Haxhi, AATJ newsletter, August 2021)



# Support (when is it needed, who to reach out to)

#### Recognize the warning signs:

- Enrollment decline trend
- Section reduction despite high numbers
- "Temporary" cut of Jpn 1

#### Sound the alarm:

- AATJ
- AATJ Affiliates, State language organizations
- JFLA
- Media
- Former students
- Parents, community
- Local organizations

## **Support Flow Chart**



- Signals that eyes of a national organization are watching
- Ability to mobilize, pull other sources of support together quickly (affiliate, JFLA, local/state language teachers
  organizations, JNHS, etc

### One more thing to consider-Decision makers' priorities vs teacher priorities

JFLA's 2021 Japanese Language Learning in North America survey

4 out of top five motivators for U.S. learners of Japanese:

- 1. Interest in anime, manga, pop culture, etc.
- 2. Interest in Japanese language
- 3. Interest in history, literature, arts
- 4. Sightseeing in Japan
- 5. Current or future work in home country

#### But do the decision makers think these are important?

Maybe not, especially when they have to tighten the budget and decide what subjects/languages to keep.

So be sure to show them how your students' skills are connected and essential to future careers (and not just the anime/game industry



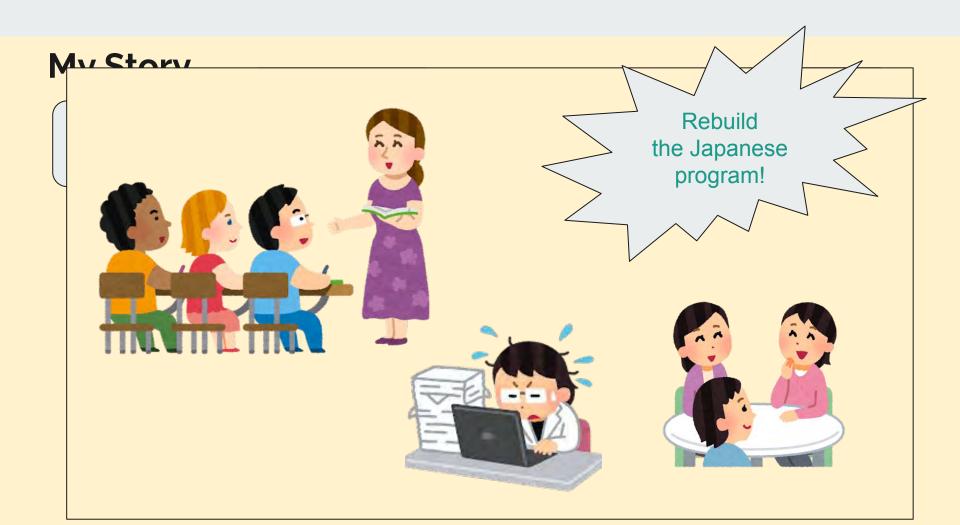
### 実践1:(大学) Baylor University, Waco, TX, Prefume sensei



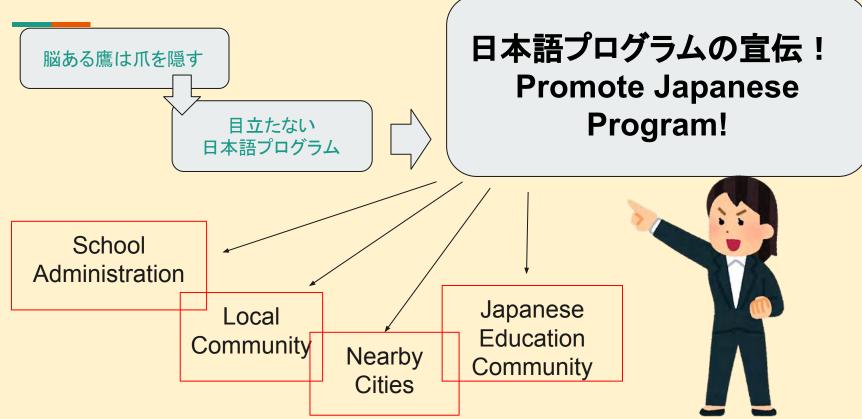


- 1. Advocacy for Japanese Language Programs within School Administration
- 2. Community Engagement and Advocacy for Japanese Language Education
- 3. Outreach and Advocacy to Japanese Communities in Major Nearby Cities (e.g., Dallas)
- 4. Advocacy at the national and regional level Japanese education community

Dr. Yuko Prefume Senior Lecturer in Japanese Yuko\_prefume@baylor.edu http://www.baylor.edu/japanese/ Baylor in Japan in Minamisanriku



## My Story...



#### Advocacy for Japanese Language Programs within School Administration

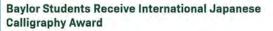
**Baylor Student Wins National Japanese Speech Contest at George Washington University** 





**Baylor Contestant Wins First Place in Texas State Japanese Speech Contest** 





Students in Advanced Japanese course led by Yuko Prefume, Ph.D., were recognized at the 36th International Kakyou Calligraphy Exhibition in Tokyo, Japan

BY CLARISSA GARZA, STUDENT NEWSWRITER | JANUARY 30, 2024

Japan

JUNE 20, 2012









"Pray for" trends on Twitter. GoFundMe accounts are set up for families. Governments argue over how much money to send as relief. But after awhile, other things require our attention, and life goes back to normal - for everyone but those affected.



Senior Lecturer in Japanese Receives National

Association Teaching Award

#### **Community Engagement and Advocacy for Japanese Language Education**



#### Outreach and Advocacy to Japanese Communities in Major Nearby Cities (e.g., Dallas)







#### Advocacy at the national and regional level Japanese education community



Japanese National Honor Society Pre-College Chapter

#### **Three Important Advocacy Actions:**

- \* Use media to increase your program's visibility
- \* Go outside of your school
- \* Network with other teachers and businesses

#### 2024 Fall Semester

- 3 first year
- 2 second year
- 2 third year
- Several independent studies
- Japanese Honor Society
- Japanese Student Association
- Kendo Club

3 exchange program including TohokuUniversity Exchange program1 Spring Mission tripBaylor in Japan Summer program

"Couldn't do it; didn't do it; which is it?" 「できなかった。やらなかった。どっちかな」 by相田みつお

# 実践例2:(高校) The Woodlands, TX Hojo sensei

- 1. School/District Level
- 2. State Level
- 3. Professional Community



Began as a part-time position with ~45 students; Now full-time, with roughly 85-100 students each year

# School/District Level -Showcase your unique program

- 1. Pen Pals connections to Japan
- 2. Exchange Student Visits attention to Japanese
- 3. Japan School Trip/Homestay engages parents
- 4. J-Leap Program engages community and admin
- 5. Japanese Club/Culture Festival engages community, connections to Japan









Something "different" than their peers keeps attention on Japanese



#### Builds connects to Japan

Engages community and admin





Campus level recognition

Shares what students can do

## Japanese Club Sponsorship

- Student Led Organization
- Builds campus recognition
- Volunteer at Student Orientation;
- Recruit students at elective fair;
- Fun activities during JHS feeder outreach







### **Culture Festival**

- Organized by J-Club, any culture club participates
- Advertise to feeder schools
- Email school faculty to attend
- Invite all campus students







# State Level -Activities to Expand Learning Opportunities

- 1. Japan Bowl brag about accomplishments
- 2. JLPT Testing resume enhancer
- 3. Speech Contest collaborate with community
- 4. Japanese Music Competition share what students can do









Promotes awareness of Japanese around state and nation

HĐU

Houston Japanese Speech Contest

Campus can brag about your student accomplishments





Connects schools nationally, recognizes students non-academically

Local volunteer opportunities and community

# Professional Community -Build Connections and Grow Your Skills

- 1. District-wide Inservice Workshop showcase unique Japanese
- 2. JTAT / TFLA Membership share ideas and support others
- 3. AP Reading increase your value
- 4. AATJ Membership / Volunteering collaboration and networking







Build your value as a teacher and serve on larger groups to learn from others



Showcase Japanese and your teaching style through conferences

Promote your district and build resume



### 実践例3(高校) Los Gatos, CA Kobayashi Sensei

- 1. Be irreplaceable (目立つ!役に立つ!)
- 2. Build relationship with parents
- 3. Involve students
- 4. Keep high profile

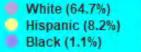


10	COLUMN TWO IS NOT	LADA THE -	and the second second	2005		
		22-23	23-24	24-25		
14	Whole School	2076	1999	1923		
	WL Dept	1248	1312	1305		
	Spanish Franch, Japanese, and Chinese					

Spanish, French, Japanese, and Chinese

### **Demography & Enrollment Trend**





Asian (17.6%)
 2+ races (4.4%)
 Other (0.7%)

	20-21	21-22	22-23	23-24	24-25
Total Ss	119	147	152	117	119
Total 先生 1:FT 1: PT	2	2	2	2	1



## 1. Become Irreplaceable on Campus



#### Serve as WL Dept Chair



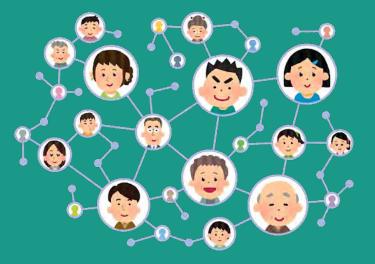
# Be a part of school committee



Contribute in Staff Meeting & Board Meeting



 2. Build Relationship with Parents
 1. Invite parents into classroom activity
 2. Visit Feeder Schools



Invite Parents to Classroom Activities as Special Guests



Impact #1 Parents helped advertising our Japanese Cooking Classes for Younger Children Wa-Sho (Table for 2)







Impact #2 Parents Invited us to participate in a festival at local elementary school!





DANCING & SINGING PERFORMANCES, A FASHION SHOW, GAMES, FOOD TRUCKS, AND MORE!

ANY QUESTIONS? - INTERNATIONALFESTIVAL@BLOSSOMHILL.ORG

Impact #3 Parents Informed us about an Event at a Feeder MS We Have Not Visited Yet



DEC 7 - 8 Holiday Craft Faire DECEMBER 7th/8th 1014

The Loma Prieta Holiday Craft Faire is a well loved community tradition.

Come peruse over 40 high quality local craft vendors, have your holiday photo taken, and enjoy great food while supporting CT English Middle School. The event is indoors and will be open 10-5 on Saturday and 10-4 on Sunday.



3. Involve Students! • build community • Help them become active contributors and future leaders \*Graduate Profile



### **JNHS: Japanese National Honor Society**

### 1. Community Building within the JPN Program

- Weekly Lunch Meetings
- Socials: Karaoke & Game Night (4 times/year)
- Peer tutoring (every Thu)
- Sports Day (Oct)
- T-shirt design contest (Dec)
- Welcome lunch for exchange students from Tokyo
- Bunkasai videos (Feb)
- Boba fundraising (April)
- End of year celebration & Induction Ceremony



2. Keep High Profile at School by Hosting Inclusive Events

- A. Host Annual Japanese Film Festival (Jan)
  - Invite live music performers & alumni speakers
  - Vendors
  - Donate the proceeds to a local non-profit group





2. Keep High Profile at School by Hosting Inclusive Events

### B. Onigiri Action (Oct) 👥



### C. Edamame Challenge





3. Meet and Engage future students in learning Japanese culture

Monthly JPN activity table at local library kids section



Participate in International



Festival at local Elementary School



### 3. Meet and Greet future students in the Community

### Los Gatos Holiday Parade



### 8th Grade Welcome Night





### **AP Japanese Class**

### Annually Visits a Feeder Middle School (a) Their Lunch Time





### 4. Raise Future Leaders of the Society

### **JNHS** Officers





Go Glocal! Be Visible & Relevant Stay Current



### 1. Japanese Program Website (Since June 2018)

### **Benefits:**

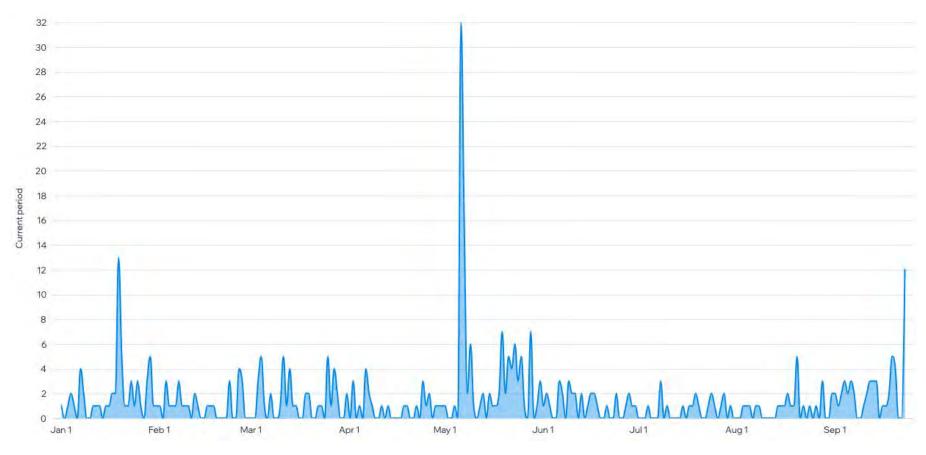
### 1) Anyone can access anytime

### 2) Easy to Maintain

- Post current activities
- Program Newsletter
- Testimonials
- Promotion videos
- Course Information
- Summer Tour
- Exchange Programs
- Contact Us



### Japanese Program Website (Traffic over Time)



### 2. Japanese Program Instagram Account (May 2024)

### Benefits:

- 1) Can reach current and future students
- 2) 友達の輪が広がる!
- 3) プログラムの看板になる!







**@LGHSJAPANESE** 

### Challenge: Maintain the content relevant and current



Kosei (Exchange Student) Sekuragaoka Junior & Senior High School



-

Igsuhsd and Ighsjapanese Original audio

**[gsuhsd)** INTERVIEW TIME! Sound on to hear what our newest Wildcats from Japan's Sakuragaoka Junior & Secondary School have to say about their week at #LosGatosHighSchool! Welcome to the Wildcat family, Sakuragaoka students!

#WildcatsWorldwide #ExchangeStudents #LGHSFamily #CulturalExchange #LosGatosWildcats #LGSUHSD #WeAreLGSUHSD #LifeAtLGSUHSD #Sakuragaoka @losgatoshighschool @losgatoshs @losgatoswildcats @lghsjnhs @lghshsc

2w

ryanidemoto Let's go Kosei and Taiga! 2w 2 likes Reply

O A

...

Liked by haradesuyo and 24 others August 27

Add a comment...

### 3. Japanese Program Newsletter (Since 2021)

### Benefits:

- 1) Showcase the benefits, values, and impact of the program
- 2) Parents and community love reading students' stories
- 3) JNHS officers can help edit articles and it is easy to publish



### How do I put together a newsletter?

### Step 1: Students submit their stories

### Sample Google form

#### Story submission form - 2nd issue Yamaneko News (Due 11:59 pm, Saturday, May 22)

You will some extra points (ask your sensei how many points!). Please write in English. Your story can be anything about LGHS Japanese Program. For example, you could write about your favorite activity or project you did during 1st semester, a cultural topic you love exploring on your own, how it's like to learn remotely in Japanese class, etc. If you are a senior, please reflect on your time in Japanese class and share your favorite episode! Our community would love to hear from students about their experience in Japanese program.

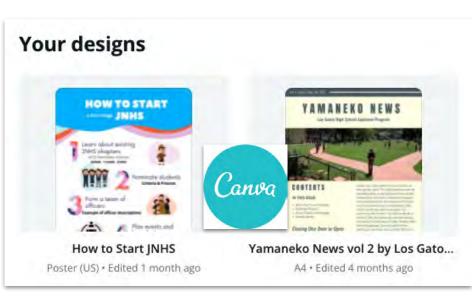
#### kkobayashi@lgsuhsd.org Switch account

G

The name and photo associated with your Gougle account will be recorded when you upload files and submit this form. Your email is not part of your response.

#### · Required

### Step 2: Use a template on Canva



### Impact of Advocacy in Numbers

Club Advisor for: 1. JNHS



**21-2223-2424-25**16253740

LGHS JPN Instagram

- Followers: 106
- Following: 123
- Posts: 20





LGHS JPN Program Newsletter	NEWSLE

Volumn: 4Issue: 10

2. J-Pop Club: 25

3. Linguistics Club: 20

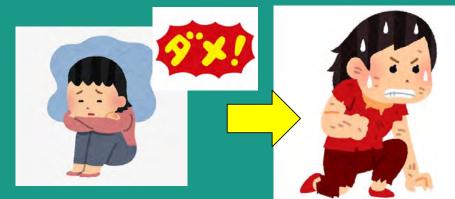
**Parents Supporters** 

- Active JPN Parents Volunteers: 10
- Cooking class participants: 30/class
- Host family volunteers: 15+/year



# アドボカシー 百利あって、 一害なし





### AATJ Advocacy Team

- 1) Why learn Japanese? (Updated version)
- 2) Share your advocacy ideas through Padlet
- 3) Advocacy needs (based on survey results)



saving time and money in the future.

#### FOR THE JOB MARKET The 4th most in-demand foreign language among U.S. employers. 25% of international employers and 8% of domestic employers

#### RICH CULTURE

 Japan has 25 UNESCO world heritage sites. Additionally, Japan has 22

intangible cultural elements inscribed by UNESCO, making it #2 in the world.

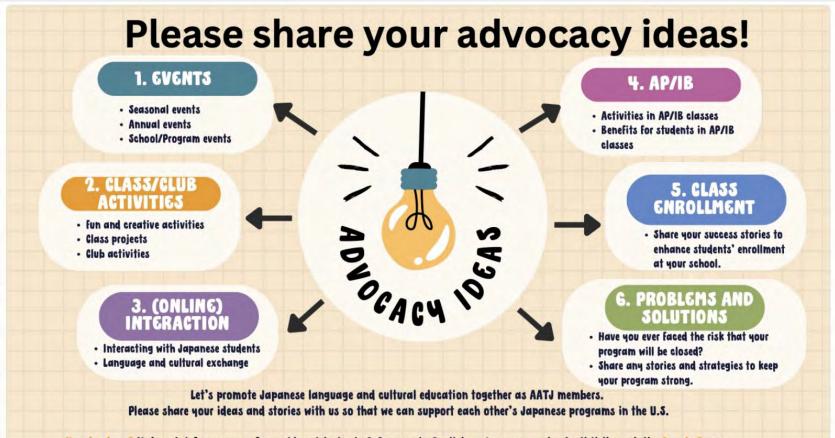
#### A TECHNOLOGICAL GIANT

#### **BENEFITS FOR COLLEGE** ADMISSIONS



**Taking foreign language classes** in high school is an advantage for college admissions. Learning Japanese makes you stand out from the crowd.

#### **Download the flyer!** https://www.aatj.org/advocacy/



How to share? Make a brief summary of your ideas/stories in 1-2 pages in English or Japanese and submit it through the <u>Google Forms</u>. Your article will be posted on <u>Padlet</u>. (See site for examples.)

#### https://docs.google.com/forms/d/e/1FAIpQLSe 8Q7IU5Z47CI9S8G4tiT77Mato2I3Ru0jpY2Yykke9Czc9Q/viewform

#### AATJ Advocacy = **AATJ Advocacy Ideas**

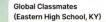
Post anything anywhere

:Padlet





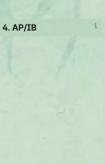
Interaction



3. (Online)



00 AATJ Advocacy Apply at kacultures.org



5. Class Enrollment

6. Problems and Solutions

Presentation for 8th Grade **Open House / School** Choice Fair (Eastern High School, KY) EHS JAPANESE PROGRAM PD

Open House presentation - Elena Kamenetzky Do

00

Q

### Advocacy support wish from AATJ

Share Ideas 情報の共有	<ul> <li>How to promote Japanese language program at school? →You will get a lot of ideas through this webinar!</li> <li>AATJ Advocacy padlet</li> </ul>
Benefits of Learning Japanese 日本語学習の利点	<ul> <li>Please download the updated version of the poster "Why Japanese?" from the AATJ website.</li> <li>Create an advocacy video</li> </ul>
Advocacy Goods /Events アドボカシーグッズ /イベント	<ul> <li>Advocacy goods and resources</li> <li>National events for students to participate</li> <li>Events and recognitions of language teachers and students</li> </ul>
Other その他	<ul> <li>Grant for professional development (to attend workshops, conference, etc.)</li> <li>Political appeal or lobbying→The Joint National Committee for Language (JNCL) and the National Council on Languages and International Studies (NCLIS) host Language</li> </ul>

Advocacy Day.

### Our plans

- Make a promotional video we interview you during the ACTFL 2024 (Nov 22-24)?
- Make a list of advocacy resources on the AATJ website

### RESOURCES

#### AATJ

Japan Foundation LA Japan America Societies JET Alumni Network Laurasian Institution (JOI, J-Leap) Kizuna Across Cultures: Global Classmates ACTFL

Japanese Citizens League/Nihonjinkai Japanese Business Associations Embassies & Consulate Offices State Language Associations Hoshuko Network Language Connects Foundation https://www.aatj.org/ https://www.jflalc.org/ https://www.us-japan.org/ https://jetprogramusa.org/alumni-jets/jet-alumni-associations/ https://www.laurasian.org/ https://kacultures.org/en/ https://www.actfl.org/about-actfl https://www.languageconnectsfoundation.org/

### **AATJ Advocacy Team Contact Information**

### Please feel free to contact us with your advocacy needs!

aatjadvocacy@gmail.com

jtsimpson@ucsd.edu (Junko Tokuda Simpson)

pbreun@madisoncountryday.org (Patty Breun)

### LAURASIAN

- Academic and cultural exchange
- Largest U.S.-Japan non-governmental exchange organization

 Partnering with both US State Dept. and Japanese Ministry of Affairs

 Partnering with Japan Foundation for 30+ years

NURTURE A NEW PERSPECTIVE

IOI Program

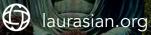




BEST







Connect with usur Japan Outreach Initiative New Perspectives: Japan

© @japanoutreachinitiative @new.perspectives.japan

Laurasian Institution

in/laurasianinstitution

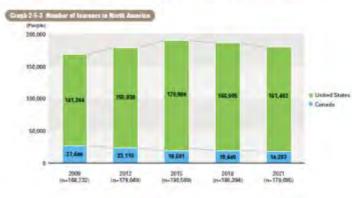
Please complete our survey that happens once every 3 years!

三年一度の海外日本語教育機関調査にぜひ ご協力お願い致します!

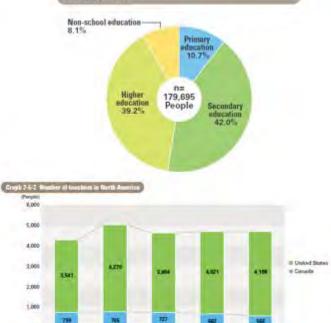


### **Current Trends**





#### Graph 2-5-4 Percentages of learners by educational stage in North America

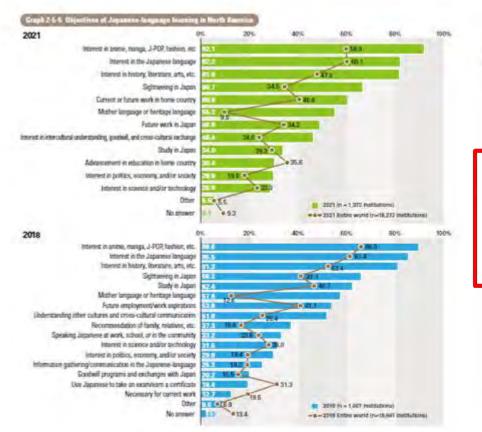


2009 (a-4.290) 2912 m-6,0381 2045 (n=4,825)

Copyright Japan Foundation Created by editing the "Survey Report on Japanese-Language Education Abroad"(the Japan Foundation)

2018

2021 (n-4.675)



### **Current Trends**

# Only takes 15 minutes!!!

Copyright Japan Foundation Created by editing the "Survey Report on Japanese–Language Education Abroad"(the Japan Foundation) Important points about completing the 機関調査survey

- Emails with the survey link will be sent out on 9月17日 (火). If you don't receive it by then, please check your junk mail or contact us at <jflasurvey@jpf.go.jp>
- Please try your best to complete them as soon as possible. This will help us a lot!
- The email may be sent to multiple teachers in the same program. Please have one person in your Japanese language program fill out the survey for your entire program.
- Different departments in the same school are counted as separate programs and should fill out their survey separately.

If you have any questions regarding the 機関調査, or if you did not receive the survey link after 9/17, Please contact our survey email at: <jflasurvey@jpf.go.jp>

> Or you can also contact Henry Mitchell <henry\_mitchell@jpf.go.jp>



### Q&A

### Please complete a short Feedback form

#### Next AATJ webinar: Design for Belonging

Date: 10/19/2024 (Saturday) Time: PST 10:30 am-12 pm; EST 1:30 pm-3 pm



AATJ webinar: Design for Belonging

Date: 10/19/2024 (Saturday) Time: PST 10:30 am-12 pm; EST 1:30 pm-3 pm

Speaker: William Matsuzaki, Ed.D., All Saints' Episcopal School, AATJ DEI Co-Director

Facilitator: Yoshiko Saito-Abbott, Ph.D., California State University, Monterey Bay, AATJ Professional Development Director

**Registration** required